



YOUR GUIDE TO

# ELEVATED

REALTY GROUP

BROKERED BY <sup>TM</sup>  
**exp**  
REALTY

# CORE VALUES

---

## COMMITMENT:

OUR AGENTS ARE COMMITTED TO THEIR REAL ESTATE CAREER

## GROWTH

WE ARE CONSTANTLY LOOKING FOR WAYS TO GROW

## CONTRIBUTION

WE ARE ALWAYS WILLING TO HELP OUR FELLOW TEAM MEMBERS

## RESPONSIBILITY

WE TAKE RESPONSIBILITY FOR BOTH SUCCESSES AND FAILURES

## CONSISTENCY

DAY IN AND DAY OUT, WE WORK HARD

## HUSTLE

WE WILL OUT WORK ANYONE AND EVERYONE

## EXCELLENCE

IF YOU WONT GIVE IT YOUR ALL, DONT EVEN START

# TEAM STANDARDS

---

COMMUNICATIVE WITH LEADS AND STAFF

SHOWING UP TO TEAM EVENTS/ TRAINING WHENEVER  
POSSIBLE

# RESOURCES AT A GLANCE

---



FOLLOWUPBOSS



YLOPO



FELLO



PREMIER AGENT



CLICK CONTRACTS



KVCORE



FB WORKPLACE



SLACK



MAVERICK



CANVA

---

# SERVICES AT A GLANCE

---

TRANSACTION COORDINATION - \$220

LEVEL 5+ - \$180

ADD LISTING COORDINATION - \$180

LEVEL 5+ - \$140

LISTING COORDINATION- \$220

LEVEL 5+ - \$180

PHOTO PACKAGES (STANDARD 25 SHOTS) - \$189

FLOOR PLAN - \$99

DRONE SHOTS - \$55 FOR 3

ADDITIONAL PHOTOS - \$50 PER 10

GREEN PHOTOS - \$129

SEPARATE EXTERIOR - \$129

SEPARATE INTERIORS - \$129

3D TOUR - \$189

SLIDESHOW - \$99

VIRTUAL STAGING - \$39 PER PHOTO

TWILIGHT - \$139

---

## MARKETING OPTIONS

TEAM PROVIDED:

GENERAL TEAM INCLUDED LISTING SIGNS

GENERAL TEAM INCLUDED OPEN HOUSE SIGNS

GENERAL TEAM BROCHURES - BUYER & SELLER

PERSONALIZED LISTING SIGNS - \$150 EACH

PERSONALIZED OPEN HOUSE SIGNS - 95 PER 10

METAL STAKES - \$289 PER 10

A FRAME METAL - \$401 PER 5

PERSONALIZED BUYER BROCHURES - \$150 PER 25

PERSONALIZED SELLER BROCHURES - \$150 PER 25

# COMMISSION SCHEDULE

LEVEL	FROM	TO	AGENT SPLIT
1	\$-	\$40,000	50
2	\$40,001	\$80,000	60
3	\$80,001	\$150,000	70
4	\$150,001	\$200,000	75
5	\$200,001	\$250,000	80
6	\$250,001	\$300,000	85
7	\$300,001	+UNLIMITED	92



ADDITIONAL ADMIN FEE BONUS OF \$150 PER FILE



ADDITIONAL 5% TEAM LEAD SPLIT BONUS

A MEMBERS LEVEL IS DETERMINED BY PREVIOUS 12 MONTHS PRODUCTION.  
A MEMBER CAN ACCELERATE ANY NUMBER OF LEVELS AHEAD IN A 12 MONTH SPAN.  
THE MAX NUMBER OF LEVELS A MEMBER CAN GO DOWN AFTER 12 MONTH RESET IS 1. THE GCI IS BASED ON THE INCOME GENERATED INTO THE COMPANY, LESS ANY REFERRAL FEES PAID OUT ON TOP. AGENTS MAY USE ANY SOURCE OF BUSINESS TO CONTRIBUTE TO THEIR LEVEL.

## RECURRING FEES

\$4,000 EXP CAPP - 80/20 SPLIT - THEN \$75 PER TRANSACTION

\$92.12 TECH. FEE MONTHLY FOR EXP PLATFORMS

## EXTRAS

- RECRUITMENT BONUS - DISTRIBUTED THROUGH FIRST TM TRANSACTIONS  
LEVEL 1 & 2 - \$300, LEVEL 3 - \$300X2 LEVEL 4+ - \$300X3
- LEGACY AGENTS - AGENTS 4+ YEARS WITH TEAM - IMMUNE FROM DECLINING LEVELS. MINIMUM OF 6 TRANSACTIONS PER YEAR TO MAINTAIN.

# MENTOR PROGRAM

---

OUR TEAM HAS A 1 ON 1 MENTOR PROGRAM AVAILABLE TO ANY AGENT ON THE TEAM.

ALL LEVEL 1 & 2 AGENTS WILL AUTOMATICALLY BE ENROLLED TO THE MENTOR PROGRAM AND HAVE A SUCCESS COACH ASSIGNED TO THEM.

OUR MENTOR PROGRAM INCLUDES 3 BUY SIDE TRANSACTIONS & 3 SELL SIDE TRANSACTIONS.

THE MENTOR COMPENSATION COMES IN THE FORM OF 10% COMMISSION FROM THE AGENTS SIDE, OFF THE TOP OF THE TRANSACTION.

ONCE YOU HAVE GRADUATED FROM THE MENTOR PROGRAM YOU WILL STILL HAVE A SALES MANAGER FOR DEAL SPECIFIC QUESTIONS AS WELL AS THE TEAM'S CONTINUOUS STRUCTURES BASED ON NEEDED HELP.

IN THE EVENT YOU DO NOT WANT TO LEAVE THE MENTOR PROGRAM AND WOULD LIKE TO OPT BACK IN TO THE MENTOR PROGRAM YOU MAY OPT BACK IN ON A DEAL BY DEAL BASIS.

IN THE EVENT THIS IS THE CASE - CONNECT WITH YOUR SUCCESS COACH OR COMMUNICATE WITH AMELIA THE INTEREST IN STAYING IN THE PROGRAM.

---

# TEAM LEADS OPTION

LEVEL	FROM	TO	TEAM M SPLIT	TEAM L SPLIT
1	\$-	\$40,000	50	10
2	\$40,001	\$80,000	60	10
3	\$80,001	\$150,000	70	10
4	\$150,001	\$200,000	75	5
5	\$200,001	\$250,000	80	5
6	\$250,001	\$300,000	84	5
7	\$300,001	+UNLIMITED	88	5

A MEMBERS LEVEL IS DETERMINED BY PREVIOUS 12 MONTHS PRODUCTION.  
A MEMBER CAN ACCELERATE ANY NUMBER OF LEVELS AHEAD IN A 12 MONTH SPAN.  
THE MAX NUMBER OF LEVELS A MEMBER CAN GO DOWN AFTER 12 MONTH RESET IS 1. THE GCI IS BASED ON THE INCOME GENERATED INTO THE COMPANY, LESS ANY REFERRAL FEES PAID OUT ON TOP. AGENTS MAY USE ANY SOURCE OF BUSINESS TO CONTRIBUTE TO THEIR LEVEL.

## RECURRING FEES

\$4,000 EXP CAPP - 80/20 SPLIT - THEN \$75 PER TRANSACTION

\$92.12 TECH. FEE MONTHLY FOR EXP PLATFORMS

## EXTRAS

- LEGACY AGENTS - AGENTS 4+ YEARS WITH TEAM - IMMUNE FROM DECLINING LEVELS. MINIMUM OF 6 TRANSACTIONS PER YEAR TO MAINTAIN.